



**Terms and Conditions (T&Cs) for the  
“Leadership Development Programme” (LDP-HSG)  
10<sup>th</sup> Intake 2026/2027 Programme (valid from 18 March 2026)**

## **1. Scope**

The following Terms and Conditions apply to the 10th intake of the “Leadership Development Program” (2026/2027) at the University of St. Gallen.

They apply to all individual contracts between the HBM School of Entrepreneurship (ES-HSG) and the respective candidate, who becomes a participant upon successful admission and receipt of the confirmation of enrolment.

Any amendments and additions, as well as all ancillary agreements, must be set out in writing and signed by both contracting parties to be valid.

## **2. Study and Examination Regulations**

### **2.1. Duration of the programme**

#### **Certificate**

To obtain the certificate for the “Leadership Development Programme (LDP-HSG)”

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10th intake 2026/2027, attendance at a minimum of 6 modules (18 days of attendance) spread over 1.5 years is necessary.

The programme is structured as follows:

- 8 modules – of which 6 selected modules, each lasting 3 days,
- Work on a strategic challenge (project work) – optional
- Completion of all group work and final presentations, as well as an essay in the module ‘New Forms of Leadership and Organisation’;

The certificate programme begins on 1 June 2026 and ends on 25 August 2027.

A total of 18 days of attendance, comprising lectures, group work and workshops per thematic focus and speaker, as well as self-study, must be completed.



However, the programme start date may be arranged on an individual basis following consultation with the programme management if there is a justified need.

## Diploma

To qualify for the diploma in the “Leadership Development Programme – 10th intake 2026/2027 – requires attendance at a total of 12 modules (41 contact days), spread over a minimum of 1.5 years. Of the 41 contact days, 4 modules from the Advanced Management Programme (AMP) must be attended – see supplementary sheet. There is the option to use 1 ‘joker day’.

The programme is structured as follows:

- 8 modules of 3 days each (LDP 10)
- 2 modules of 5 days each (AMP 16)
- 1 module of 3 days (AMP 16) – Personal Development II
- 1 module lasting 4 days (AMP 16) – Business Development I
- Working on a strategic challenge as a project.

The diploma programme begins on 4 May 2026 and ends on 24 September 2027.

A total of 41 days of attendance, comprising lectures, group work and workshops per subject area and speaker, as well as self-study, must be completed.

However, the programme start date may be arranged on an individual basis following consultation with the programme management if there is a justified need.

## 2.2. Absences

Any absences from the scheduled modules, such as business appointments etc., must be agreed in advance with the programme management. In the event of illness before or during a module, the programme management must be notified immediately in writing by email.

If the illness results in an absence of more than two days, programme management must be provided with a medical certificate.

**Please note: The re-scheduled session must take place during the next run of the programme. There is no option to retake the session at a later date! If more than one day of a module is missed, the entire module must be retaken.**



### 2.3. Project work/dissertation

In addition to the attendance requirement of 18 days (certificate) or 41 days (diploma), a project may be undertaken during the Leadership Development Programme based on a 'strategic challenge within the organisation'. The duration of the project depends on the scope of the specific problem and is carried out in parallel with the rest of the programme.

It depends on

- the urgency of the strategic challenge for implementation in the division/company
- the course content covered (content from the individual modules) and
- the outcomes of the individual one-to-one meetings with the Programme Director, Prof. Dr Christoph Müller.

It should comprise 50 to 55 pages (including tables and graphs) and

- describe the company-specific situation (approx. 5 pages of content)
- define the problem statement and the aim of the thesis (approx. 5 pages of content)
- include an analysis section and a target architecture section (approx. 15 pages of content) as well as
- a strategic planning section on implementation (measures to be introduced) (approx. 25 pages of content).

The project work counts in full towards a diploma degree (see section 2.6).



## 2.4. Requirements for the award of the certificate

The Certificate of Advanced Studies from the University of St. Gallen will only be awarded if the following requirements are met:

- a) successful attendance at a minimum of 18 contact days of the LDP;
- b) the completion of the essay in the module 'New Forms of Leadership and Organisational Forms'
- c) participation in all group work and final presentations;
- d) fulfilment of all financial obligations; and
- e) a project assessed with a grade of at least "pass" (= 4.0); in the case of the LDP CAS, this is optional.

## 2.5. Title of the certificate

The title of the qualification is: HSG Continuing Education Certificate (Certificate of Advanced Studies – CAS) "Leadership Development". Certificate University of St.Gallen in "Leadership Development".

## 2.6. Requirements for the award of the certificate

To obtain a continuing education diploma from the University of St. Gallen, the following requirements must be met:

- a) successful completion of 12 modules
  1. of which 8 modules of 3 days (24 days of attendance) of the Leadership Development Programme (LDP-HSG); and
  2. 4 modules (17 days of attendance) of the Advanced Management Programme (AMP-HSG);
- b) the completion of an essay in the module 'New Forms of Leadership and Organisational Forms';
- c) participation in all group work and final presentations;
- d) a dissertation graded at least 'pass' (= 4.0);
- e) undertaking the necessary self-study and
- f) fulfilment of all financial obligations.



## 2.7. Title of the degree

The title of the qualification is: HSG Diploma of Advanced Studies – DAS) Leadership Development Programme in ‘Managing Growth in Technology Companies’. Diploma University of St. Gallen DAS Leadership Development Programme in ‘Managing Growth in Technology Companies’.

## 2.8. Earning ECTS credits (European Credit Transfer System)

### Certificate

In accordance with the regulations of the University of St. Gallen, a total of 10 ECTS credits can be earned for the “Leadership Development Programme”. One ECTS credit corresponds to approximately 30 hours of study.

These are broken down as follows:

- 6 modules of the LDP-HSG 8 including self-study: total 10 ECTS;
- fully completed project work with a ‘pass’ grade (6 ECTS). The project is optional.

The ECTS credits are awarded once the requirements for the certificate have been met (see section 1.4).

The credits earned are documented and confirmed in writing by the programme management in the form of a supplement upon award of the certificate.

### Diploma

In accordance with the regulations in force at the University of St. Gallen, a total of 30 ECTS credits can be earned for the “DAS Leadership Development Program”. One ECTS credit corresponds to approximately 30 hours of work including self-study.

These are broken down as follows:

- 8 modules of the LDP 7 (14 ECTS)
- 4 modules of the AMP 13 (10 ECTS)
- The fully completed dissertation with a grade of ‘pass’ (= 4.0) (6 ECTS)



The ECTS credits are awarded if

- the requirements for the award of the diploma have been met (see section 2.6)
- the project work has been graded at least with a 'pass'.

The credits earned are documented and confirmed in writing by the programme management upon award of the diploma in the form of a supplement.

## 2.9. Recognition of credits

The credits earned can generally be transferred to the continuing education programmes at the University of St. Gallen. The decision on whether credits can be transferred is at the discretion of the respective programme director.

The recognition of credits for continuing education programmes at other European universities or universities of applied sciences is at the discretion of the institution concerned. The HBM School of Entrepreneurship at the University of St. Gallen accepts no liability towards these institutions.

## 2.10. Exclusion from the course

The programme management attaches great importance to a learning and working environment characterised by respect, appreciation, reliability, responsibility and collegiality. Inappropriate or uncollegial behaviour towards other programme participants, the faculty, the programme management or assistants, as well as unexcused absences (see point 2.2), may lead to exclusion from the course. Participants may also be excluded from further attendance of the "Leadership Development Programme" certificate course.



### 3. Administrative information

#### 3.1. Tuition fees/payments

##### Certificate

The course fee is CHF 22,800 (early bird rate: CHF 21,660). The fees are all course materials, refreshments during breaks, lunch, as well as mineral water in the seminar room.

The programme fees can be paid in two instalments.

1st instalment: CHF 11,400 following admission to the programme in May 2026,

2nd instalment: CHF 11,400 in January 2027.

##### Diploma

The tuition fee is CHF 38,000 (early bird rate = CHF 36,100). The fees are included all course materials, refreshments during breaks and lunch, as well as mineral water in the seminar room.

The programme costs can be paid in four instalments.

1st instalment: CHF 9,500 following admission to the programme in May 2026

2nd instalment: CHF 9,500 in October 2026

3rd instalment: CHF 9,500 in February 2027

4th instalment: CHF 9,500 in June 2027

In exceptional cases and in consultation with the programme management, other payment arrangements may be possible.

**Please note:** The instalments due (see dates above) will be invoiced either to the participant's private or business address by email.



## 3.2. Late payment

If the payment deadline specified in paragraph 3.1 is not met, interest on arrears of 3% will be charged from the due date.

## 3.3. Cancellation

### Certificate completion

No fees will be charged up to three months before the start of the programme; thereafter, a fee of CHF 5,700 will be charged up to 30 days before the start of the programme; if participation is cancelled at least 15 days before the start of the programme, a fee of CHF 11,400 will be charged; if cancellation occurs less than 15 days before the start of the programme, 100% of the course fees are due.

### Diploma

No fees are charged up to three months before the start of the programme; thereafter, a fee of CHF 9,500 will be charged up to 30 days before the start of the programme; if participation is cancelled at least 15 days before the start of the programme, a fee of CHF 19,000 will be charged; if cancellation occurs less than 15 days before the start of the programme, 100% of the course fees are due.

## 3.4. Early withdrawal

In the event of early withdrawal after the start of the programme, the participant is liable for the full outstanding course fee. In the event of a change of job or employer, the participant must ensure that further payments (see point 3.1) are made if the programme is (partially) funded by the employer.

## 3.5. Exclusion

In the event of justified exclusion from the programme, the HBM School of Entrepreneurship at the University of St. Gallen will reimburse the full outstanding tuition fee.



### 3.6. Travel expenses/accommodation costs

Travel expenses and accommodation costs are to be borne by the participant.

The programme management is happy to assist with choosing a hotel and will provide a list of accommodation options. **Please note: The participant is personally responsible for the final booking and payment of accommodation, the participant is responsible.**

### 3.7. Recording of image, audio and video material

By accepting the General Terms and Conditions, the participant consents to the recording of image, video and audio material during the modules and events. The programme management may use the material obtained for the purposes of its press and public relations activities of the 'Leadership Development Programme'.

The material obtained may be published on social media channels for marketing purposes without restriction in terms of time, location, subject matter or content.

Participants may at any time reach a different agreement with the programme management or withdraw their consent.

### 3.8. Data Protection

Only personal data necessary for the organisation and delivery of the event will be collected. This data will not be processed further without the participants' separate consent. The data will only be passed on to third parties if this is necessary for the processing of the event. The applicable data protection regulations will be observed.

### 3.9. Postponement of the programme start

The HBM School of Entrepreneurship at the University of St. Gallen reserves the right to cancel the "Leadership Development Programme" up to one month before the start if the minimum number of participants is not reached, or to postpone the start of the programme. In the event of cancellation, all payments made to date will be refunded in full.

### 3.10. Changes of address

Changes of address must be notified immediately to the programme management in writing by email ([unternehmerschule@unisg.ch](mailto:unternehmerschule@unisg.ch)).



### **3.11. Insurance**

Participants are responsible for their own insurance cover.

## **4. Jurisdiction**

The place of jurisdiction is St. Gallen, Switzerland. Swiss law shall apply, excluding conflict of laws provisions.

## **5. Final provisions**

Should any individual or multiple provisions of these General Terms and Conditions be ineffective or invalid, the validity of the remaining provisions of these General Terms and Conditions shall remain unaffected. The invalid or ineffective provisions shall be interpreted or replaced in such a way that they most closely correspond to the intended purpose of the provision in question.

We reserve the right to amend these Terms and Conditions.